



PlantTools

MAINTENANCE TO SUBSCRIPTION

Dear Sir or Madam,

our management has decided to convert perpetual licenses to subscriptions, as many companies like Autodesk have done in recent years.

In 2023, maintenance contract renewal prices will increase by 10%. If you convert to subscriptions in the same year, the subscription renewal price will remain the same as the maintenance renewal price in the previous year. If you don't switch in the first year of the transition, maintenance contract renewal prices will again increase by 10% the next year. Then, starting in 2025, it will no longer be possible to renew maintenance for perpetual licenses, and maintenance will be discontinued. Licenses can then be converted to subscriptions and enjoy a 25% price advantage over new subscriptions for the additional three years.

If you convert to subscriptions in 2023, renewals will be priced the same as the previous year, and in the second year after the conversion, subscriptions will also be priced the same as in 2023. From the year 2025, for the next 3 renewals, the prices will be charged by 25% compared to the current prices of the subscriptions. From the 5th year onwards, the prices applicable to subscription renewals will apply.

We encourage you to consider converting to subscriptions early to take advantage of the benefits and discounts. If you have any questions or need further information, please do not hesitate to contact us.

Transfer from Perpetual Licenses to Rentals	2023	2024	2025 - 2027	ab 2028
Customers who switch to Rental in 2023	The prices correspond to the Maintenance prices from 2022.	The prices correspond to the Maintenance prices from 2022.	Maintenance is cancelled.	Current rental prices will be charged for all available licenses.
Customers who don't switch in 2023 but in 2024	Maintenance + 10 %	Prices for rentals are the same as for 2023 (equal to maintenance + 10 %)	Only Rentals licenses available. Prices for rentals coming from perpetuals 25 % below current rental prices.	
Customers who don't switch in 2023 and not in 2024	Maintenance + 10 %	Maintenance + add 10 %		